



illion Decisioning User Group

September 2019



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Product
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Decisioning

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Luke Howes
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Open Data
Solutions

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Kristin Witt
Senior
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Consultant

Your Presenters Today

Your Hosts Today

Angela
Merrett
Service
Delivery
Manager

Kash
Bodhanapu
Product
Analyst -
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Jason
Tucker
Head of
Consulting -
Decisioning

Josh Spicer
Support &
Enhancement
Manager



Those back in the office 70+

Con
Terzoglou
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Kris Grigg
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Arshad
Ebrahim
Head of
Core

Support
Team

Product
Team

Delivery
Team

Core
Team

SME
Team



Agenda

9:15am - 9:30am | Welcome & Introduction

Speaker: Richard Atkinson

9.30am -10.15am | illion Bureau and Regulatory Update

Speaker: Richard Atkinson

10.15am- 11.00am | Validating policy changes

Speaker: Luke Croft

- Morning Tea -

11.15am- 11.45am | Decisioning insights - What the data tells us

Speaker: Kristin Witt

11:45am - 12:15pm | illion Decisioning – Year in Review

Speaker: Luke Croft

- Lunch -

1:00pm - 1:45pm | Decisioning Case Study

Speaker: Daniel Price



Agenda

1:45pm - 2:30pm | Open Banking & illion Open Data Solutions

Speaker: Luke Howes

- Afternoon Tea -

2:45pm - 3:30pm | Product Roadmap – What's Next?

Speaker: Luke Croft

3:30pm - 4:00pm | The Future of Decisioning

Speaker: Luke Croft

- Networking Drinks -





Validation Policy Changes

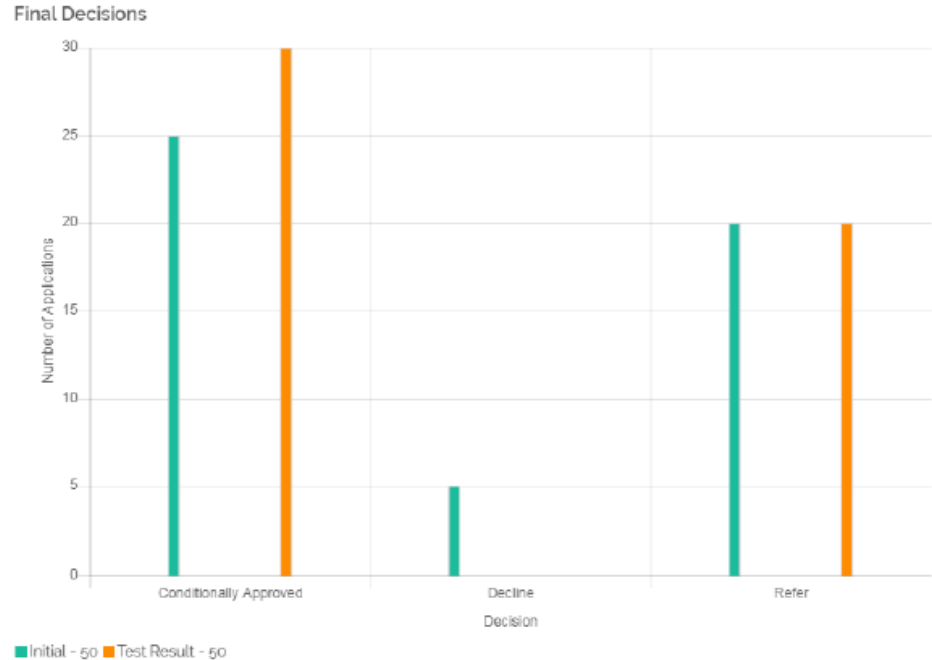
What If? processing



What If? Processing

Enable your business to determine the impact of your decisioning changes

- Business case approval
- Understanding resourcing requirements
- Impacts to approval and decline rates
- Provide impact analysis to benchmark during production monitoring



How it Works



'What If?' Testing

The What If? Tool returns a comparison between the baseline and the modified flows:

- Create multiple test packs as a baseline for comparison
- Run the test pack through your decisioning (in reporting)
- Change your Policy rules, scorecard, servicing, cut-offs, bureau strategies etc
- Rerun the same test pack through the decisioning process
- Compare the results in the Analyser or download the data
 - ❖ Decisions and alerts
 - ❖ Application Flow
 - ❖ Object processing
 - ❖ Item processing





What If?
Demonstration