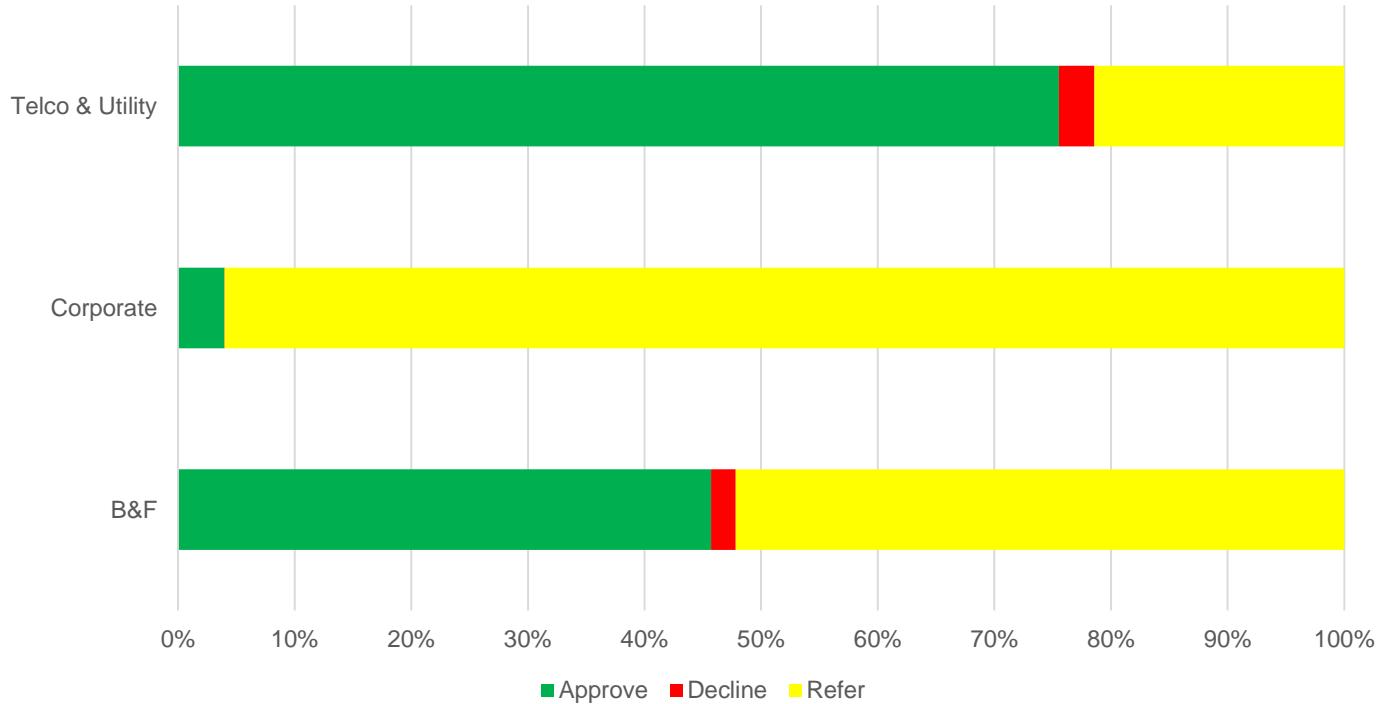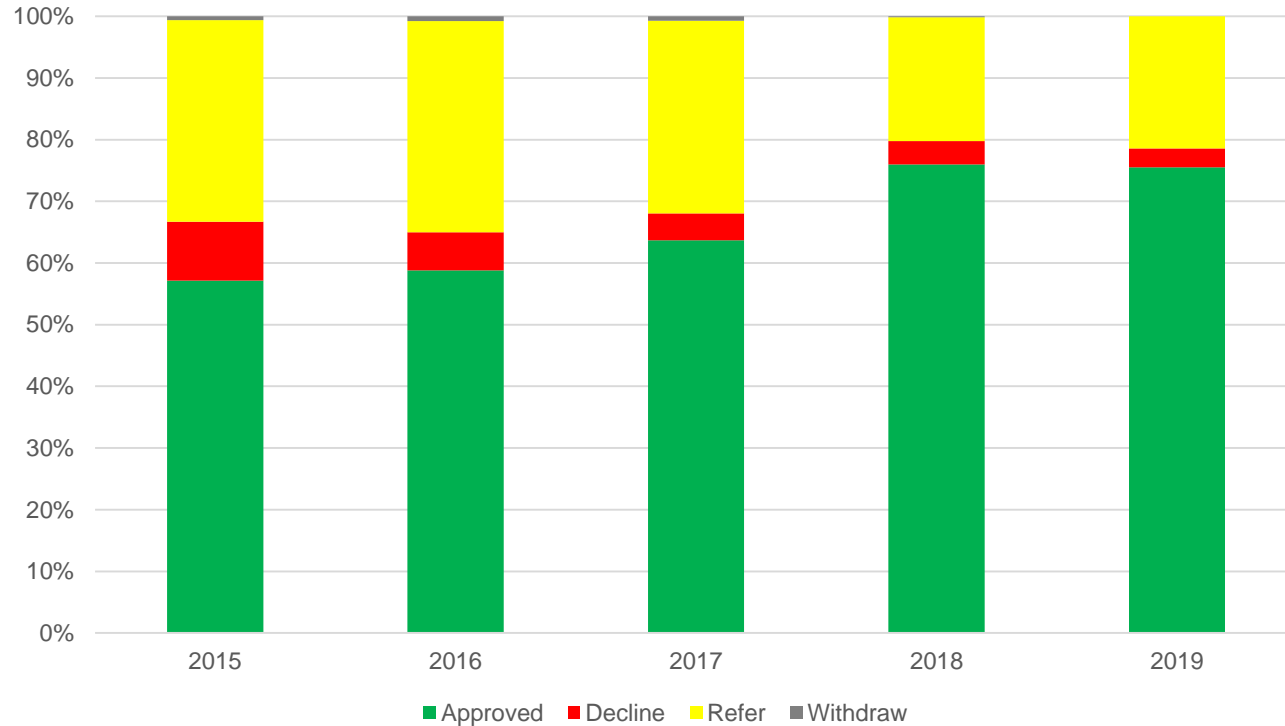# Decisioning Insights User Group
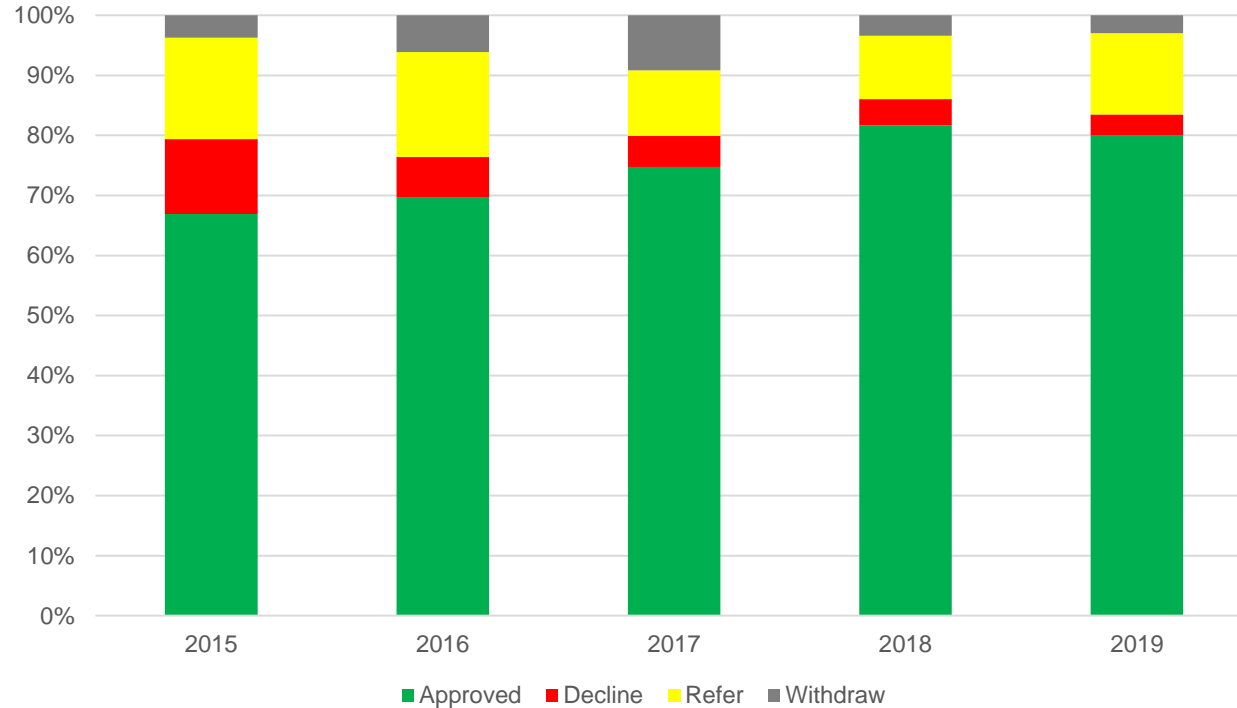
Initial Decision by Segment last 12 months
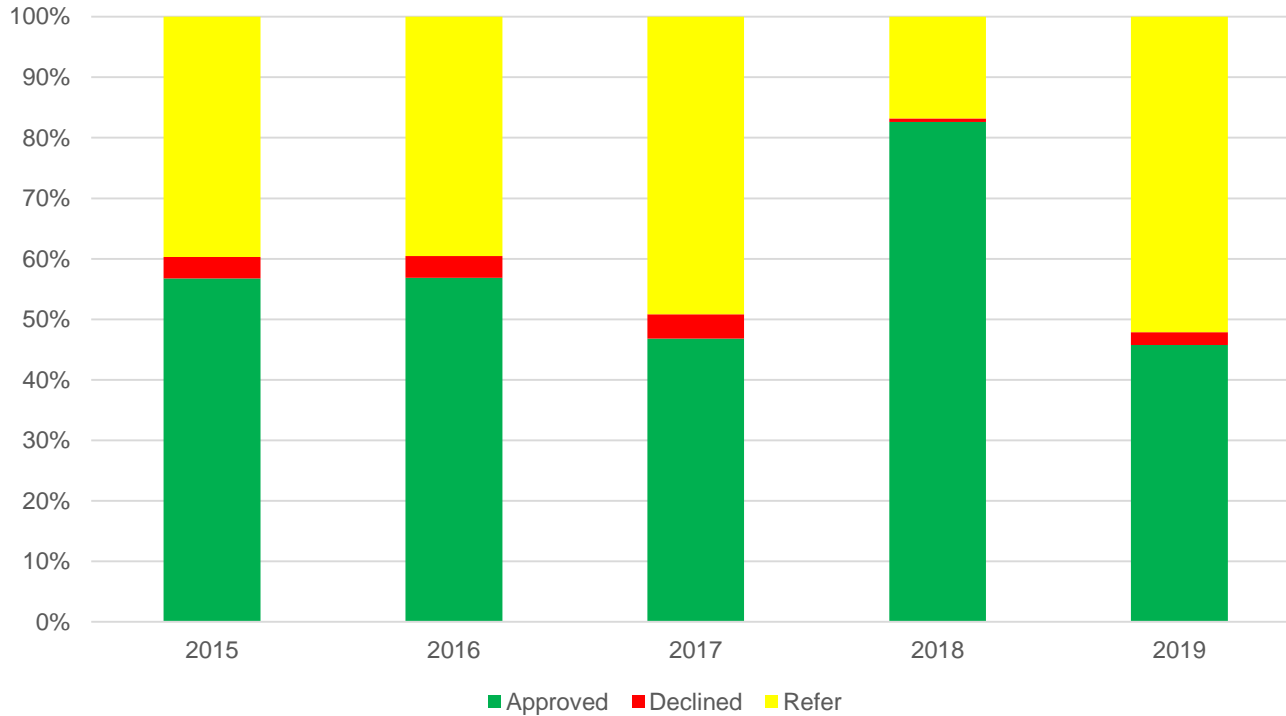
Telco and Utilities Initial Decision

Telco and Utilities Final Decision
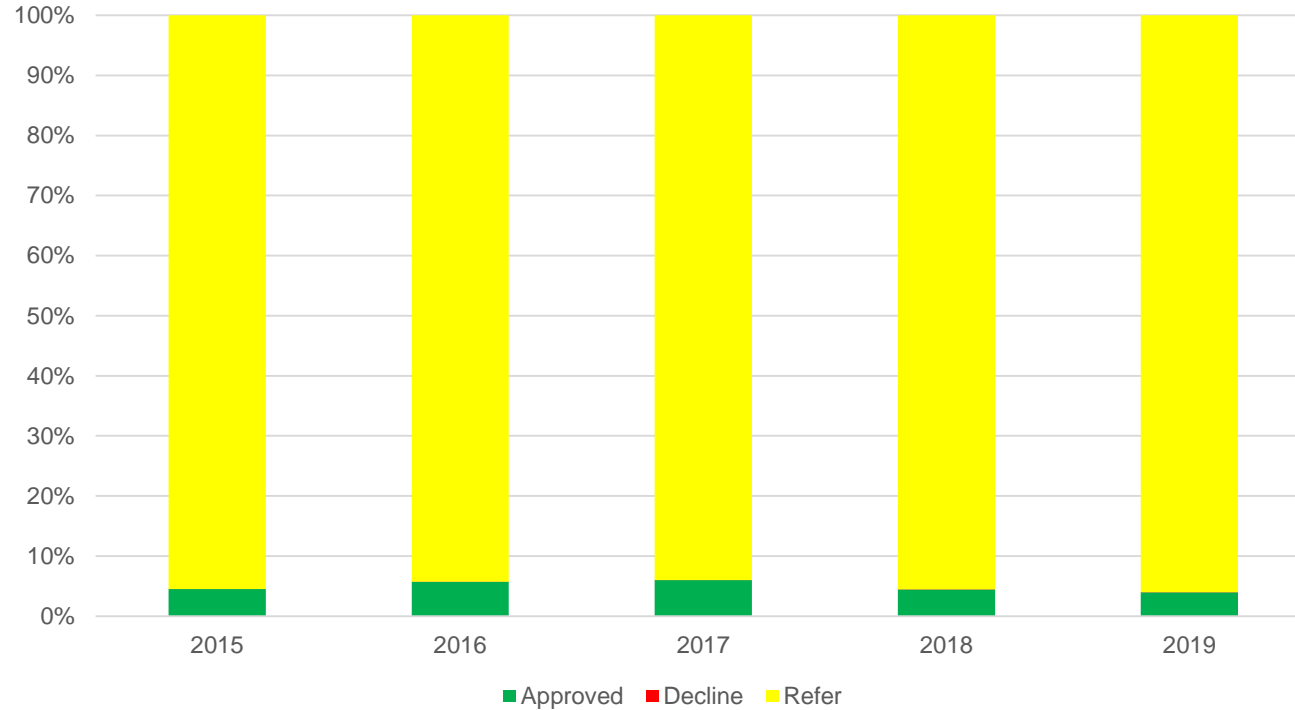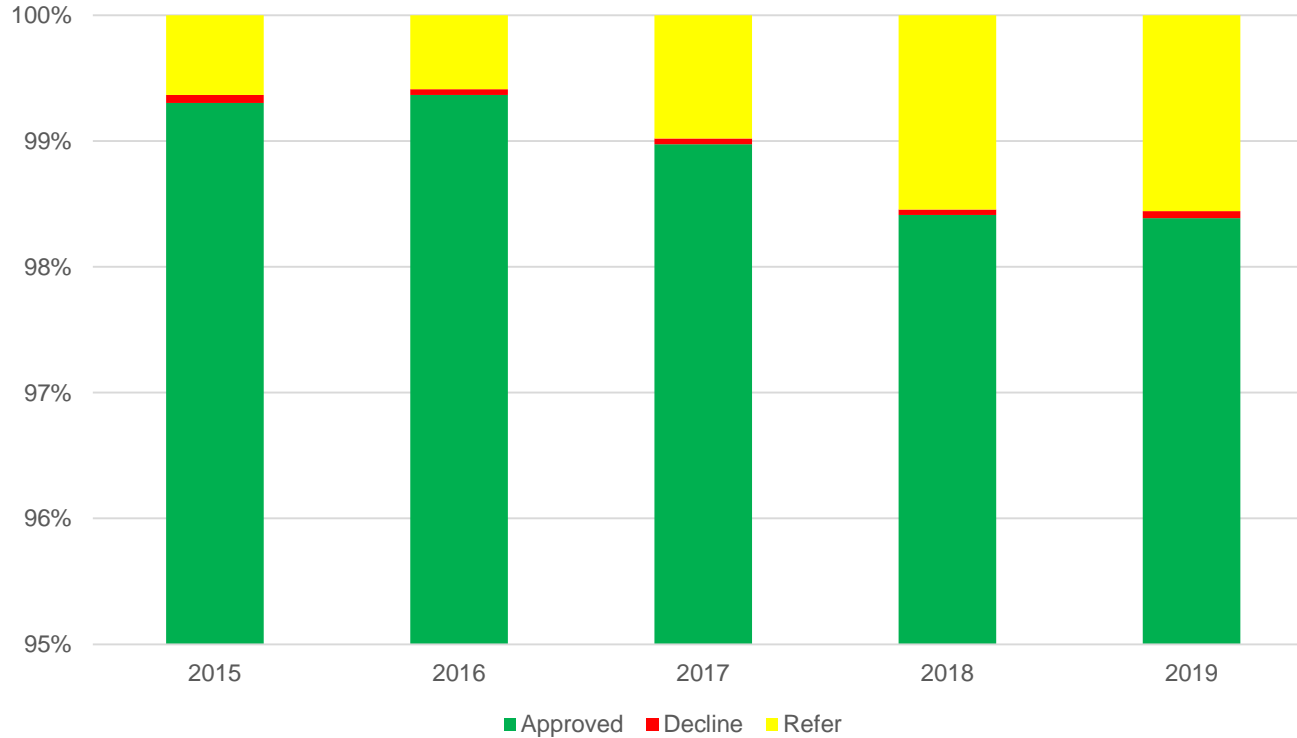
Banking and Finance Initial Decision

Banking and Finance Final Decision

Corporate Initial Decision

Corporate Final Decision
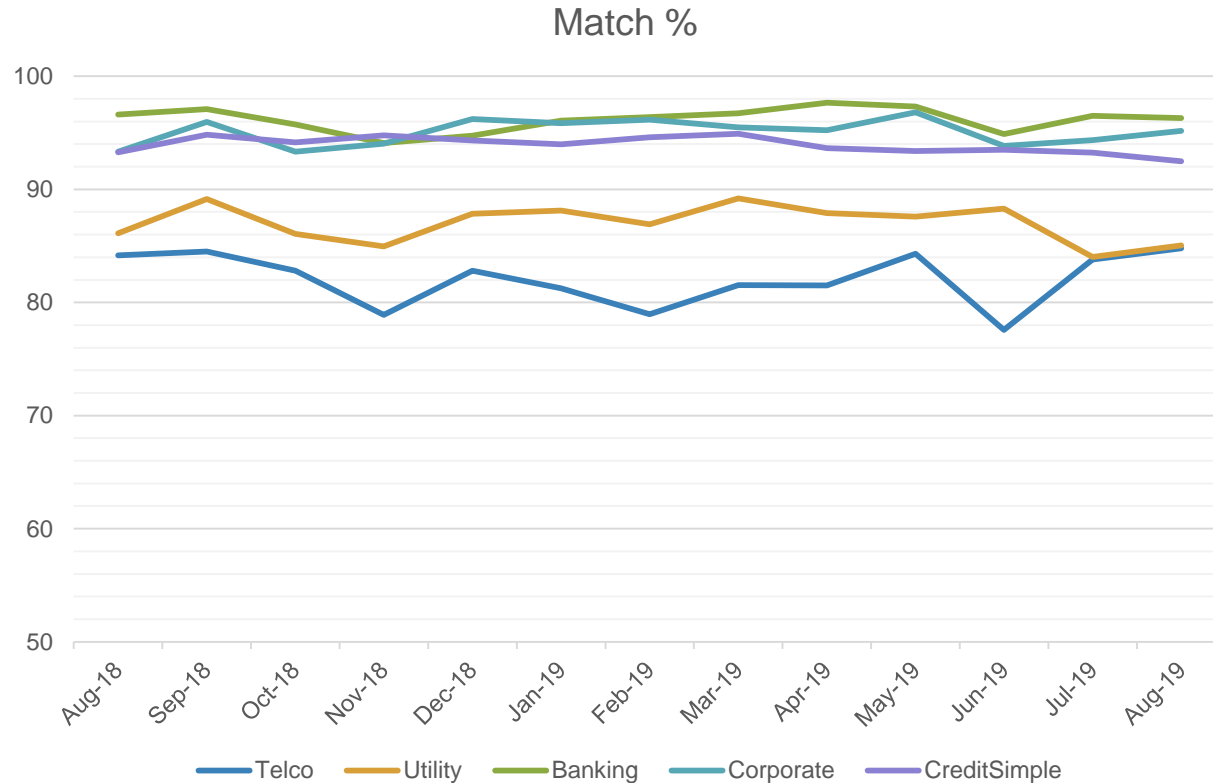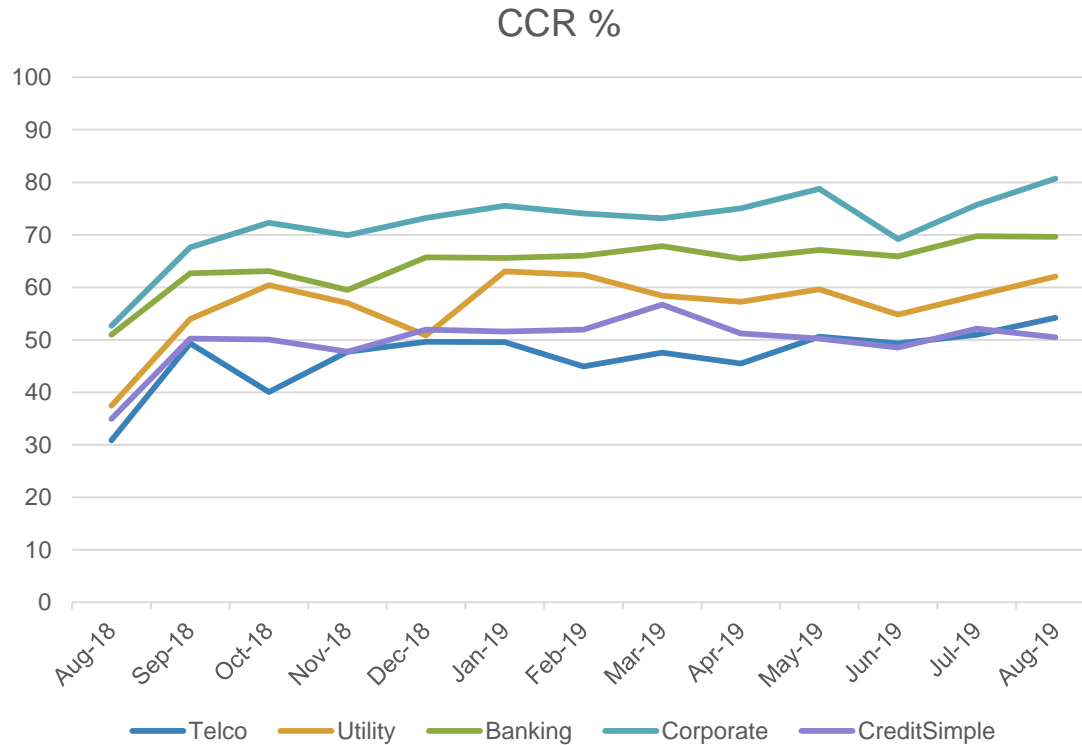
Bureau Data Insights

illion Consumer Bureau Match Rates

Match %

illion Consumer Bureau CCR Hits

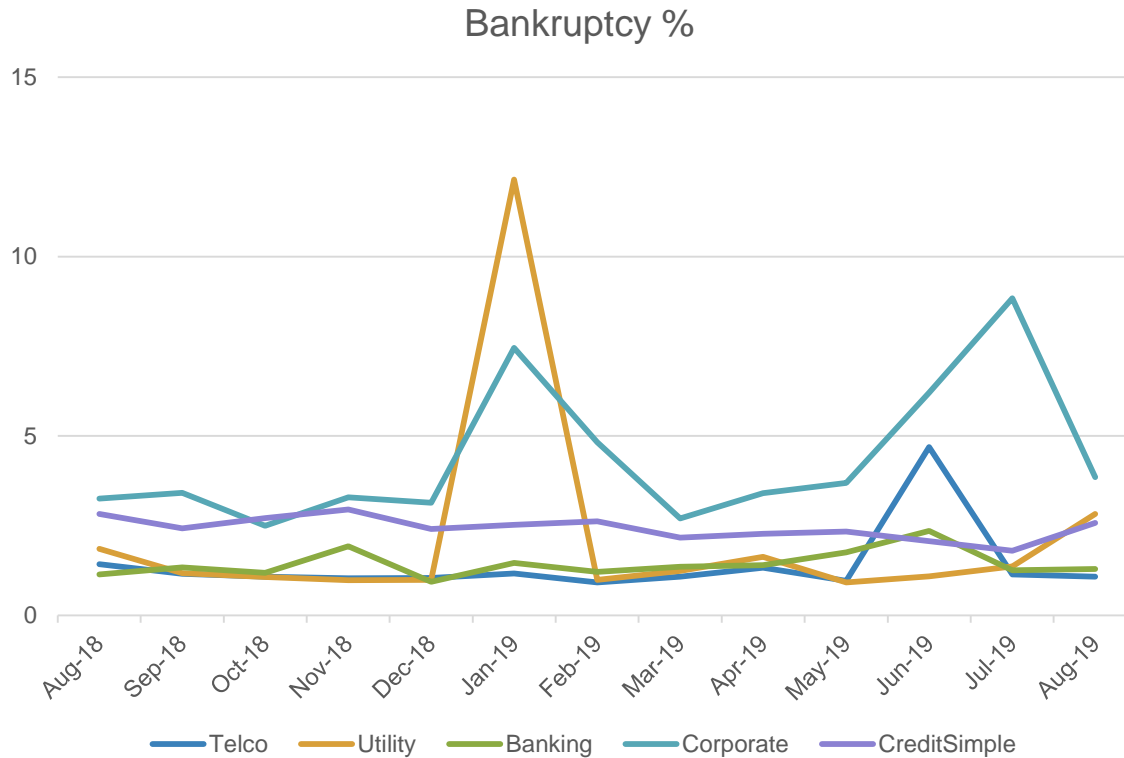CCR %

Legend: Telco, Utility, Banking, Corporate, CreditSimple

illion Consumer Bureau CCR Overdue

CCR Adverse Hit Rate
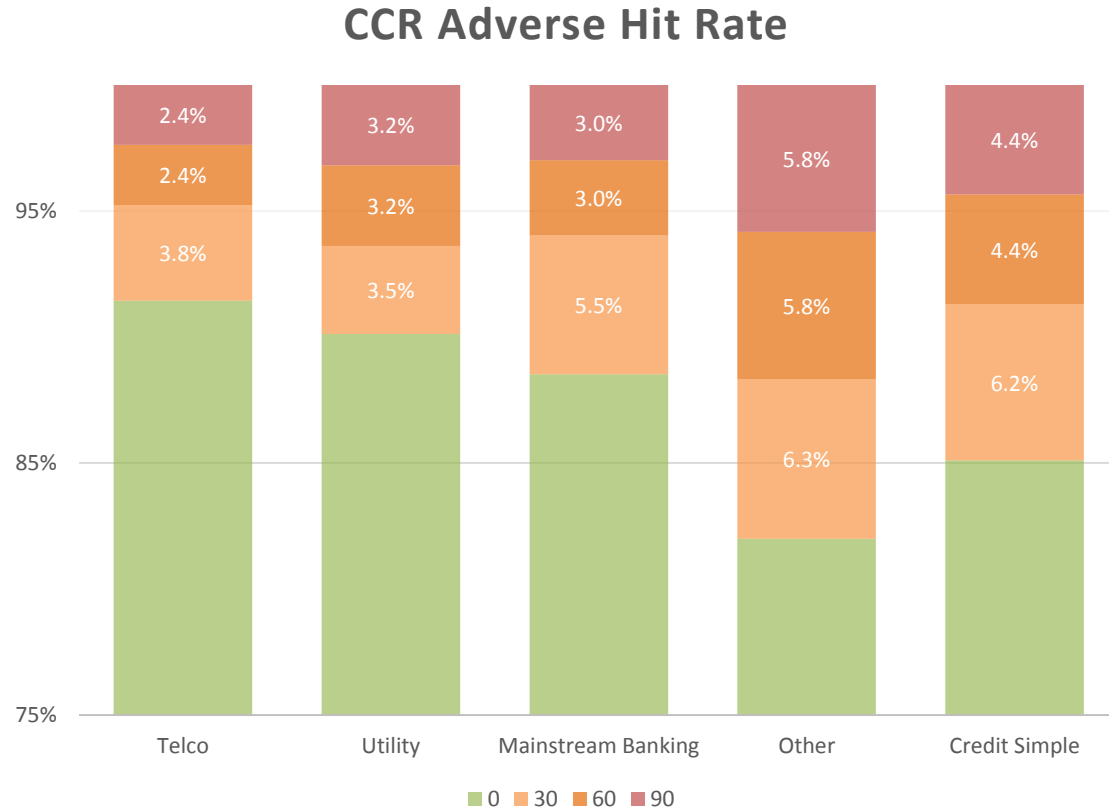
illion Consumer Bureau Adverse Hits
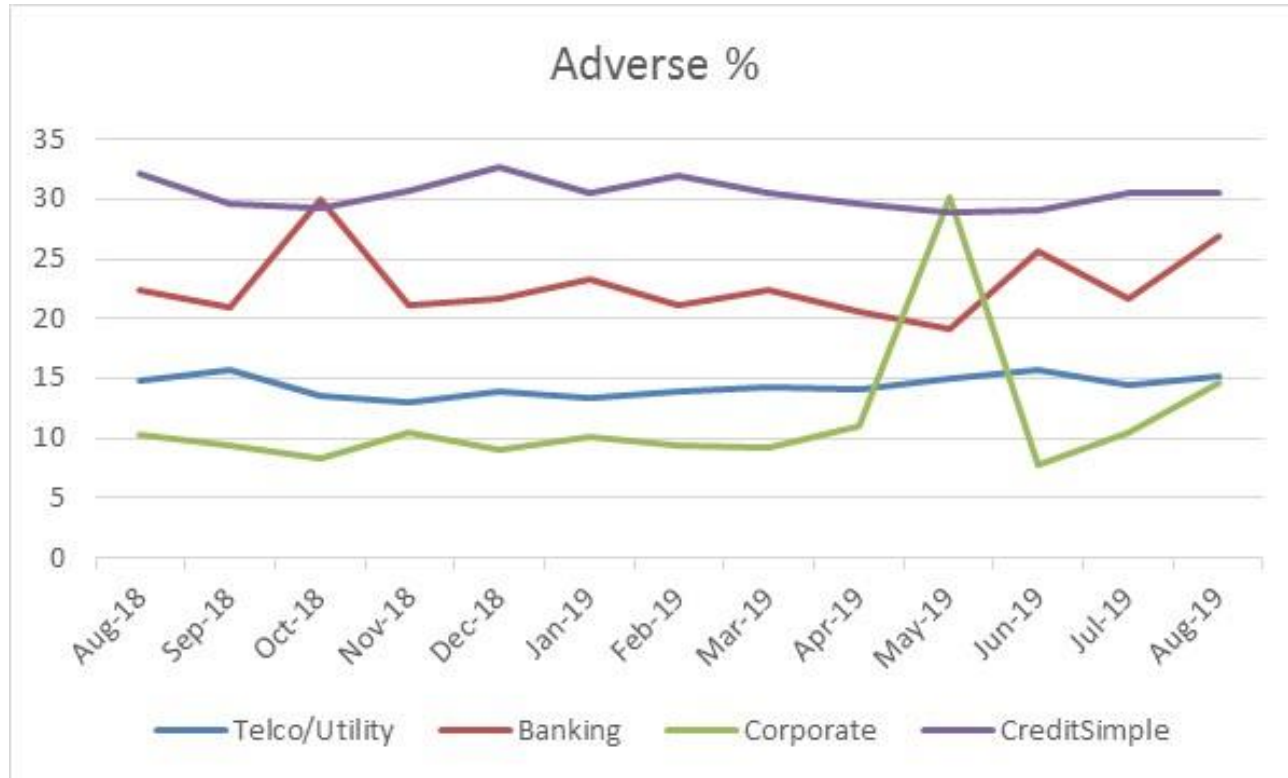
illion Consumer Bureau Bankruptcy Hits

Bankruptcy %

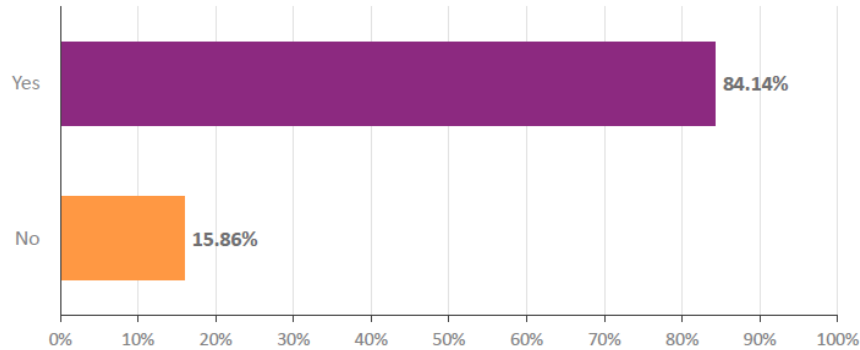# illion Consumer Bureau Judgements

Judgement %

15
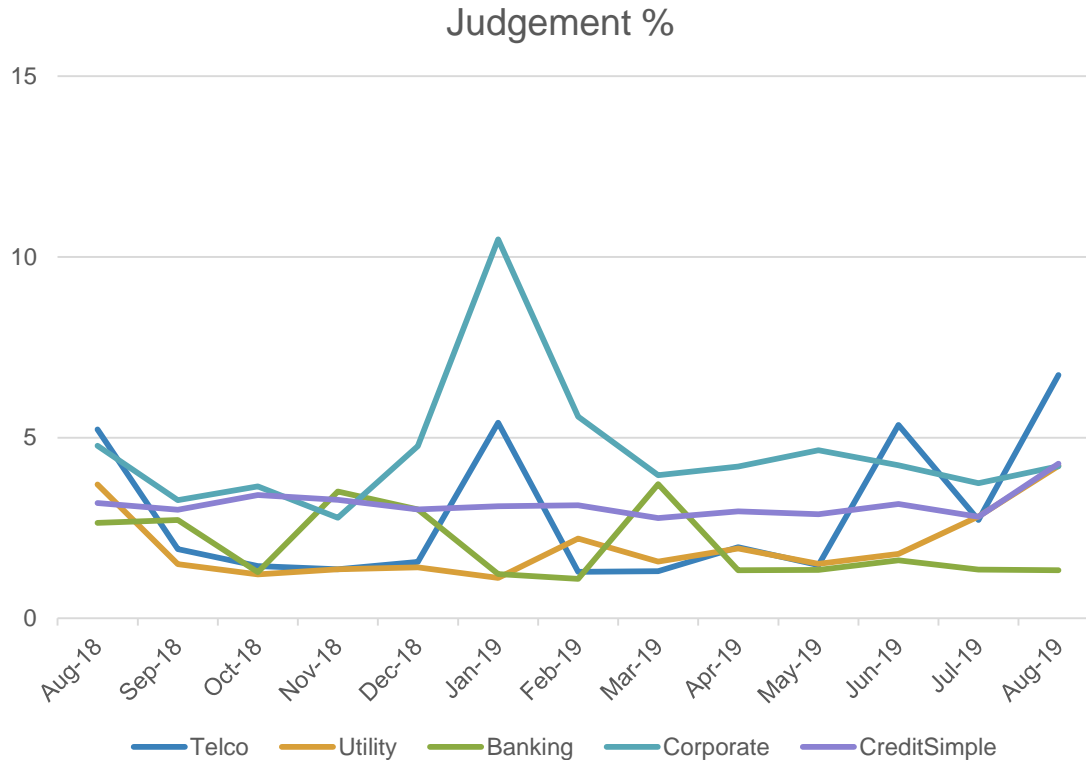
ODS Survey for ASIC

Is the estimate of income and expenses we provide more accurate than your previous process?

Broker

Yes	84.14%
No	15.86%

0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%

Lender

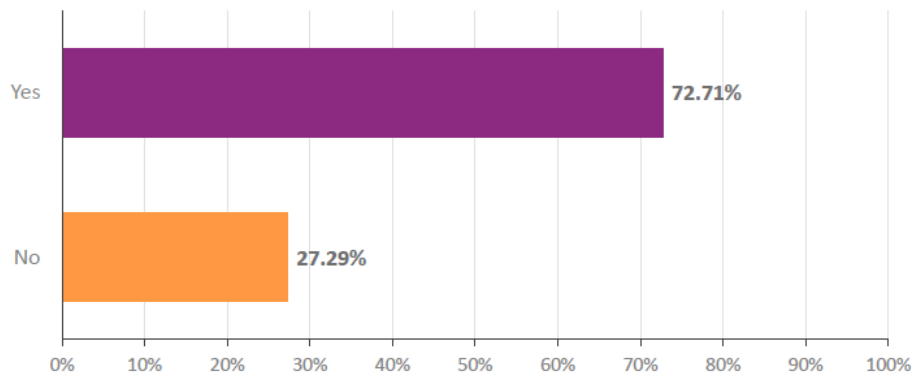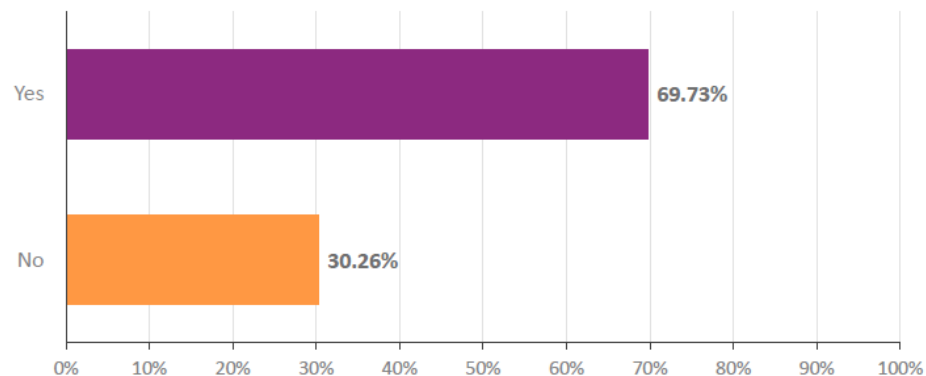|	
Yes	76.62%
No	23.37%

0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%
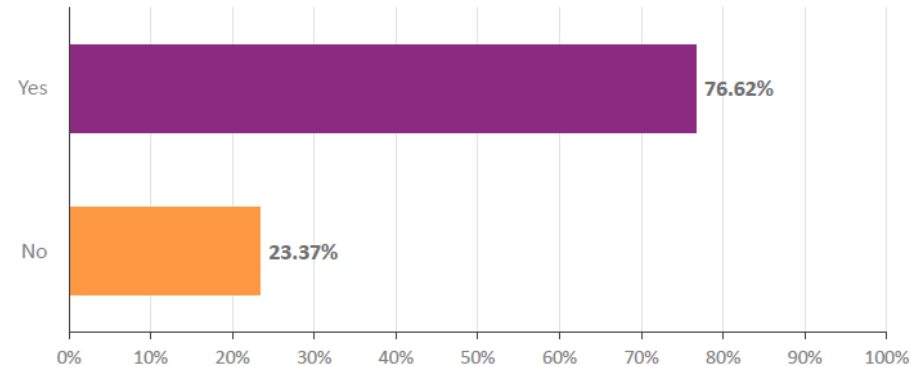
Are the disclosed expenses different from those provided through your previous process?

Broker

Yes	72.71%
No	27.29%

0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%

Lender

Yes	69.73%
No	30.26%

0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%

18

Is there less statement fraud?

Broker

Yes	58.59%
No	41.41%

0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%

Lender

Yes	77.92%
No	22.08%

0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%
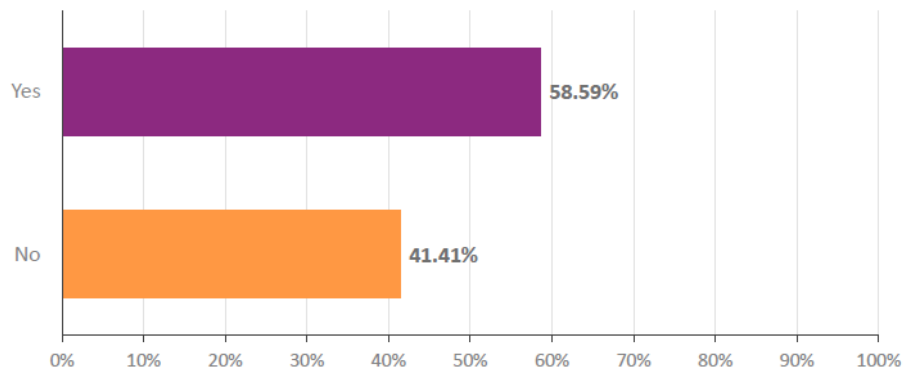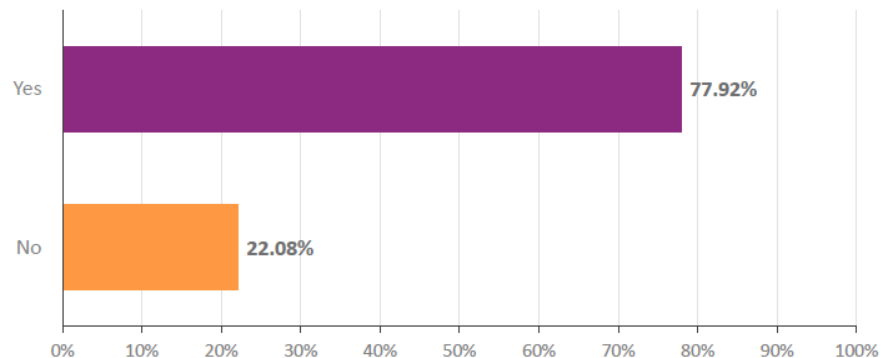
Vaughan Dixon
Chief Technology Officer
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