



illion Decisioning User Group

September 2019

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Chief
Enterprise
Officer
Tic Toc

Luke Croft
Product
Manager -
Decisioning

Vaughan
Dixon
CTO

Luke Howes
MD
Open Data
Solutions

Your Presenters Today

Jason
Tucker
Head of
Consulting -
Decisioning

Josh
Hodgson
Sales
Director NZ

Curtis
Yeatman
Head of
Product -
DTS



Your Hosts Today

Taran
Wiseman
National
Account
Director

Mark
McLaughlan
National
Account
Director

Angela
Merrett
Service
Delivery
Manager

Kash
Bodhanapu
Product
Analyst -
Decisioning

Anish
Keshav
National
Account
Director

Kristin Witt
Senior
Decisioning
Consultant

Josh Spicer
Support &
Enhancement
Manager



Those back in the office 70+

Con
Terzoglou
Head of
Operations

Kris Grigg
Head of
Project
Mgt Office

David
Russell
Head of
Technical
Delivery

Arshad
Ebrahim
Head of
Core

Support
Team

Product
Team

Delivery
Team

Core
Team

SME
Team



Agenda

9:15am - 9:30am | Welcome & Introduction

Speaker: Josh Hodgson

9.30am - 10.00am | Validation Policy Changes

Speaker: Luke Croft

10.00am- 10.30am | Decisioning Insights – What the data tells us

Speaker: Jason Tucker + Kristin Witt

10.30am- 11.00am | Digital Tech Solutions

Speaker: Curtis Yeatman

- Morning Tea -

11:15am - 11:45am | illion Decisioning – Year in Review

Speaker: Luke Croft

11:45am - 12:15pm | Decisioning Case Study

Speaker: Daniel Price

- Lunch -



Agenda

1:00pm - 1:30pm | illion Bureau & Regulatory Update

Speaker: Vaughan Dixon

1:30pm - 2:30pm | Open Banking & illion Open Data Solutions

Speaker: Luke Howes

- Afternoon Tea -

2:45pm - 3:30pm | Product Roadmap – What's Next?

Speaker: Luke Croft

3:30pm - 4:00pm | The Future of Decisioning

Speaker: Vaughan Dixon

- Networking Drinks -





Validation Policy Changes

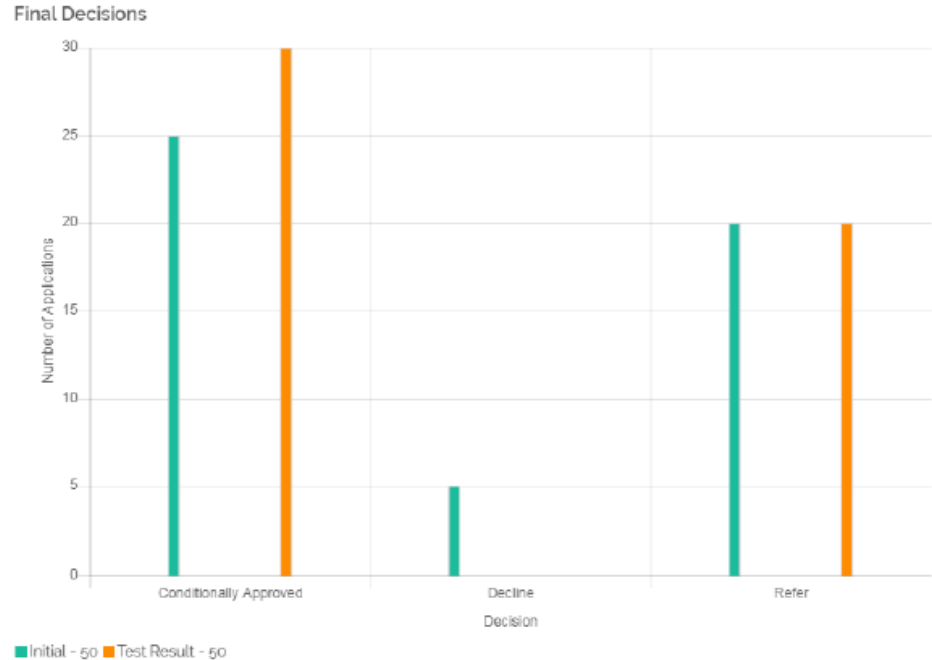
What If? processing



What If? Processing

Enable your business to determine the impact of your decisioning changes

- Business case approval
- Understanding resourcing requirements
- Impacts to approval and decline rates
- Provide impact analysis to benchmark during production monitoring



How it Works



'What If?' Testing

The What If? Tool returns a comparison between the baseline and the modified flows:

- Create multiple test packs as a baseline for comparison
- Run the test pack through your decisioning (in reporting)
- Change your Policy rules, scorecard, servicing, cut-offs, bureau strategies etc
- Rerun the same test pack through the decisioning process
- Compare the results in the Analyser or download the data
 - ❖ Decisions and alerts
 - ❖ Application Flow
 - ❖ Object processing
 - ❖ Item processing





What If?
Demonstration